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**To**  
To whom it may concern  
Through  
Kongsberg Target Systems AS  
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**Copy to**

### Evaluation and recommendation of Kongsberg Target Systems AS

The Armed Forces in Norway have a long tradition in supporting the National Rifle Association of Norway and their annual national rifle championship, Landskytterstevnet. This large shooting competition gathers 5-6.000 individual marksmen for one week.

In order to spend less money and personnel on this task, the Armed Forces wanted an electronic solution and considered/tested several different manufacturers. The Armed Forces concluded by purchasing 75 complete electronic targets including management systems from Kongsberg Target Systems AS in 2001. The deal included technical support until 2010.

Since 2001 the national rifle championship has been arranged with these electronic targets at different shooting ranges every year. The wanted effects of this electronic system from Kongsberg Target Systems AS, have been fully met;

- The Armed Forces have saved personnel and money.
- It has been easier and more time-efficient to arrange the competition.
- The marking has become more accurate than by using manpower.
- The software is intuitive and modern. New personnel are trained within few hours.
- Approximately 15.000 spectators follow the active marksmen during the competition. The results are constantly updated on the results by LED boards at the shooting range. These are readable on a distance of at least 100 meters in fully sunshine.
- The delivered system has been upgraded with several new options to support broadcasting live by SMS, Internet, radio and television. The number of viewers on the arena, television and Internet has multiplied due to these services.

In 2011 the Armed Forces prolonged the technical support contract and support for operating the software during the competition until 2013.

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Kongsberg Target Systems AS, has proved to be a professional company with capacity, within the company, to deliver complex projects and excellent after sales.

Kongsberg Target Systems AS deserves our best recommendation.

By authority

Per Arne Johnsen  
Principal Officer  
Head of Contract Land Material  
Norwegian Defence Procurement Division